

VACANCY ACCOUNTMANAGER & TRAINER

(Pieterman Training | First language Dutch, second language French and English native speaker)

Whether you are an individual with a dream or a company with a mission, we will help you to exceed your goals in sales and service performance through

- Training, Coaching & Consulting by Pieterman training
- Recruiting your customer contact skills at strategic, tactical and operational level by Pieterman Staffing
- The design and implementation of customer contact optimization projects Pieterman Projects

That is how we grow together to form a community that wants to contribute to this extreme user-friendly world by realizing your own mission successfully. We find the right matches for your organization, tackle complete customer contact projects and develop customer contact skills by implementing a successful daily routine, as well as the development of inspirational leadership. Everything = Sales. As well as, your succession plans to create the next generation of high-impact employees. Our story is not finished yet. Would you like to build with us?

How do we want you to define this mission for yourself?

We want you to have an ambition to bring customer contact to an extreme personal level, where as a result every customer will recognize, acknowledge and experience that it's truly about him / her.

Therefore you will help customers to add value to their customers!

RESPONSIBILITIES OF AN ACCOUNT MANAGER & TRAINER

On one hand you're responsible for:

- Building and improving customer relationships
- Cold Acquisition
- Constructing and extending your own portfolio
- Advising in the field of customer contact through your specialism (knowledge)

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On the other hand you're responsible for:

- Preparation of a tailor-made traject
- Providing training
- Post processing of a traject
- Realisation of agreed targets



SINCE 1986

PIETERMAN

YOUR PROFILE

- Bachelor work and thinking level
- Languages: Dutch and English (native or near native)
- Experience with customer contact and love for sales
- Experience in coaching/managing on customer contact is a plus
- Experience in account management or cold acquisition is a plus

YOU ARE WILLING TO

- Work fulltime
- Handle your working hours with flexibility
- Travel

YOU RECOGNIZE YOURSELF IN THE CORE VALUES OF OUR ORGANISATION

DRIVE	Because you're energetic and continue where others stop
DANCE	Because you're a real team player and you are able to adapt
DARE	Because you dare, do, and you have a wealthy doses of guts
DELIVER	Because you do what you have to do and deliver results
DISTINGUISH	Because you are different compared to others
DAZZLE	Because you inspire and you're simply 'amazing'
DEDICATION	Because you're dedicated to the things you do and nothing stops you!

PERMANENT POSITION

Work area: the Benelux (working abroad is a possibility)

WHAT IS THIS FUNCTION OFFERING YOU?

You will be trained intensively with full guidance. This counts for both roles. Depending on your development curve, we'll provide a tailor-made training program. Every employee will start regardless of your work experience, with telephonic acquisition. These before you start as a trainer.

You will earn a base salary and an interesting provision structure. With this function it is possible to make use of a company car lease car scheme.

DO YOU DARE TO TAKE ON THIS CHALLENGE?

SEND YOUR CV AND MOTIVATION TO STAFFING VIA STAFFING@PIETERMAN.COM