



PIETERMAN

ACCOUNTMANAGER & TRAINER PIETERMAN TRAINING (Part of Pieterman Group International)

WHY THIS DOUBLEROLE?

Preach what you practice. A determining factor to the success of our accountmanager/trainers. This means mastering the art of (cold) calling, building your own network and maintaining it, and eventually taking care of training and the complete training journey together with our customers. You set the example of what we teach organizations.

WHY SHOULD YOU BECOME AN ACCOUNTMANAGER/TRAINER AT PIETERMAN?

We are kind of a utopic company. We believe that our mission can have a global impact, and that we have a unique and own way of working. If you have your own unlimited ambition, or if you want to find yours, if you really keep going where others will stop and you want to make a difference in organizations, you will be in the right place with us.

WHAT DO OUR CUSTOMERS SAY ABOUT US?

"Pieterman is a loyal, inspiring and transparent company"

"Pieterman has a clear vision, shared by everyone in the company"

"A lot of knowledge, always available and has an eye for the needs of an organization"

"We had an immediate click, which is indescribable"

WHAT DO OUR PEOPLE SAY ABOUT WORKING AT PIETERMAN TRAINING?

Rosanne van Manen

There is no company like Pieterman. I know so, because I have seen a wide variety of organisations in my career as accountmanger/trainer. There is no other place in which you can grow as fast as here. Your qualities are immediately noticed and put into practise. Ofcourse, there is no shame in working hard, but that is exactly what you want, seen the amount of energy you receive from your customers and colleagues. Working many hours is not a goal, but sometimes necessary. We work resultoriënted, allowing us to make time for our customers in evenings and weekends. You give a lot, but you will receive a lot as well.





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DO YOU SEE YOURSELF DOING THE FOLLOWING?

- Recruiting customers by phone acquisition and other channels
- Visiting cliënts and prospects
- Building, maintaining and building your own network.
- Advising companys to achieve intended results.
- Offering Guidance during a trainingcourse:
 - Preparation
 - Providing high quality training with the subjects customer contact, sales, management, coaching and leadership.
 - Achieving set goals and targets ○ Securing realized goals and results by means of evaluations and advisement.

CAN YOU CHECK THESE BOXES?

- Minimum Bachelor degree and thinking level.
- A heart for sales.
- A minimum of 3/4 years of experience in a sales related function.
- Sincere interest in one another.
- Wiling to work fulltime.
- Not afraid to work evenings.
- Drivers license and willing to travel.

Let your voice be heard by sending your motivation and CV to staffing@pieterman.com